

**Soft-Train**



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Technology Works*

# Preparing for Leadership: What It Takes to Take the Lead (2 Days)

**COURSE GOAL:** Prepare new leaders for the new challenges and responsibilities of being a leader.

**PREREQUISITES:** None.

**LEARNING OBJECTIVES:**

Upon completion of this course the student will be able to:

- Understand what a leader is and is not
- Project a more dynamic image
- Discover their unique leadership style
- Take on first leadership position with greater confidence

**KEY TOPICS:**

- I. Leaders and Leadership**
- II. Exercising Leadership in a Global Age**
- III. Envisioning**
- IV. Consensus-seeking**
- V. Negotiation**
- VI. Creating Rewards**
- VII. Creating an Image**
- VIII. Gaining Legitimacy**
- IX. Advocacy**
- X. Coalition Building**
- XI. Perspective Taking**
- XII. The Group Context**
- XIII. Your Leadership Style**
- XIV. Putting it all Together**