

Soft-Train



*At Soft-Train
Technology Works*

Decisiveness (2 Days)

COURSE GOAL: To enable students to take action and risks when needed. It will also enable them to make difficult decisions when necessary.

PREREQUISITES: None

LEARNING OBJECTIVES:

Upon completion of this course the student will be able to:

- Understand the Issues surrounding the Problems
- Ask the right questions to generate the information needed to get to the answers
- Use all available information and resources to make informed decisions and attain results.

KEY TOPICS:

I. Generate the Mindset

- A. Develop Potent Ideas and Attitudes

II. Knowing the Territory

- A. Asking the Right Questions

III. Build The Relationships

- A. Cultivate Quality Communication and Interaction

IV. Managing the Journeys

- A. Choose Destinations and Set Directions

V. Create the Solutions

- A. Design, Build and Maintain Optimal Solutions

VI. Deliver The Results

- A. Practice Intuitive, Disciplined Execution