

**Soft-Train**



*At Soft-Train  
Technology Works*

# Leadership Skills for IT Professionals (2 Days)

**COURSE GOAL:** To provide managers and potential managers the skills for working with technology-oriented personnel and understand their way of thinking in order to better facilitate teamwork in company projects.

**PREREQUISITES:** None

**LEARNING OBJECTIVES:**

Upon completion of this course the student will be able to:

- Understand technology professional's methodology
- Communicate effectively with technology professionals
- Manage and lead technology professionals

**KEY TOPICS:**

**I. The Challenge of Geeks**

- A.** Geeks, Leadership, and Geek Leadership

**II. The Context of Geek Leadership**

- A.** The Essential Geek  
**B.** Groups of Geeks  
**C.** The Nature of Geek work  
**D.** Performing Geek work

**III. The Content of Geek Leadership**

- A.** Nurturing Motivation  
**B.** Providing Internal Facilitation  
**C.** Furnishing External Representation  
**D.** Managing Ambiguity  
**E.** Selecting and Organizing Geek work  
**F.** Uniting Geeks and Geek work

**IV. Harmonizing Context and Content**

- A.** How Geek Leaders Lead